# Should I Stay or Should I Grow?

Lhuillier (2024)

Levi Crews (UCLA) July 2024

Standard model (Combes and Gobillon, 2015):

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- local fundamentals
- agglomeration (static + dynamic)
- worker and/or firm heterogeneity
  - sorting
  - matching
  - selection
- multiple factors, goods, industries

- ...

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**Ex.** 1: local fund. + static agglom.

$$w_{\ell t} = \bar{A}_{\ell} L^{\sigma}_{\ell t}$$

**Ex. 2**: sorting  $(\max_{\ell})$  + dynamic agglom.

$$w^i_{\ell t} = T_{\ell t} s^i_{\ell t}$$
 with  $s^i_{\ell t+1} = g(s^i_{\ell t}, \mathcal{S}_{\ell t})$ 

- . . .

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Researcher chooses mechanisms to include ....

- dictated by which causal effect(s) the researcher wants to identify
- then, standard model gives ...
  - 1. estimating equation(s)

 $\ln w_{\ell t}^i = \mathsf{FE}_\ell + \mathsf{FE}_i + \dots$ 

2. identifying assumptions

#### Why does it matter?

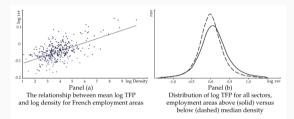
- credibility of estimates
- determines policy motives and tradeoffs

- . . .

#### What do we already know?

- 1. Combes, Duranton, and Gobillon (2008)
  - + Combes et al. (2012b)
    - model:  $w_t^i = T_{\ell(i,t),k(i,t)} s_t^i$
    - results:
      - sorting  $\rightarrow$  40-50% of spatial wage disparities
      - static agglom. elasticity  $\approx 3\% \rightarrow$  important, but lower than old lit.
      - weak role for fundamentals
- 2. Combes et al. (2012a)
- 3. De la Roca and Puga (2017)

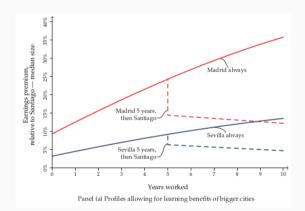
- Combes, Duranton, and Gobillon (2008)
   + Combes et al. (2012b)
- 2. Combes et al. (2012a)
  - model: firm selection + static agglom.
  - results: firm selection << agglom.
- 3. De la Roca and Puga (2017)





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  - model: CDG08 + city-specific value of experience  $\rightarrow$  dynamic agglom.
  - results:
    - city size wage premium = higher wage level + faster wage growth w/ permanent value
    - dynamic effect stronger if initially more skilled



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  - model: CDG08 + city-specific value of experience  $\rightarrow$  dynamic agglom.
  - results:
    - city size wage premium = higher wage level + faster wage growth w/ permanent value
    - dynamic effect stronger if initially more skilled
    - negligible sorting on unobservables

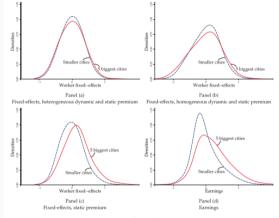


FIGURE 8 Comparisons of worker fixed-effects distributions across cities

$$\max_{\ell} \left\{ \overline{T}_{\ell} s_y + \epsilon_{\ell} + \beta \mathbb{E}[\mathcal{V}^o(eg(s_y, S^y_{\ell}))] \right\} \text{ with } g_1, g_2 \ge 0 \text{ but } g_{12} \gtrless 0$$

2. quantification: French matched employer-employee data to estimate

$$\ln s_{it+1} = \alpha_t + \beta \ln s_{it} + \gamma \overline{\ln s_{\ell_{it}}} + \delta \ln s_{it} \overline{\ln s_{\ell_{it}}} + u_{it}$$

within the structure of the extended model (+ housing, migration costs, old matter)

3. **policy**: (simplified) optimality + moving vouchers cftl

$$\max_{\ell} \left\{ \overline{T}_{\ell} s_y + \epsilon_{\ell} + \beta \mathbb{E}[\mathcal{V}^o(eg(s_y, S^y_{\ell}))] \right\} \text{ with } g_1, g_2 \ge 0 \text{ but } g_{12} \gtrless 0$$

2. quantification: French matched employer-employee data to estimate

 $\ln s_{it+1} = \alpha_t + 1.010 \ln s_{it} + 0.111 \overline{\ln s_{\ell_{it}}} + 0.104 \ln s_{it} \overline{\ln s_{\ell_{it}}} + u_{it}$ 

within the structure of the extended model (+ housing, migration costs, old matter)

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$$\max_{\ell} \left\{ \overline{T}_{\ell} s_y + \epsilon_{\ell} + \beta \mathbb{E}[\mathcal{V}^o(eg(s_y, S^y_{\ell}))] \right\} \text{ with } g_1, g_2 \ge 0 \text{ but } g_{12} \gtrless 0$$

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- 3. **policy**: (simplified) optimality + moving vouchers cftl
  - "equity-efficiency tradeoff" when supermodular  $\rightarrow$  planner wants sharper sorting
  - subsidize moves from bottom 1/4 cities to Paris, Lyon, Toulouse  $\rightarrow$  lower spatial disparity (treated workers gain, non-treated workers lose), but also lower agg. human capital

$$\max_{\ell} \left\{ \overline{T}_{\ell} s_y + \epsilon_{\ell} + \beta \mathbb{E}[\mathcal{V}^o(eg(s_y, S^y_{\ell}))] \right\} \text{ with } g_1, g_2 \ge 0 \text{ but } g_{12} \gtrless 0$$

- old irrelevant, no migration costs  $\rightarrow$  same logic as static model (cf. Davis and Dingel, 2019)

- $g_{12} \ge 0$  is new, but still assumes SPAM equil., so  $g_{12}$  never too negative
- all results for approximation around  $\overline{T}_{\ell} \equiv \overline{T}, \ \forall \ell$
- 2. quantification: French matched employer-employee data to estimate

$$\ln s_{it+1} = \alpha_t + \beta \ln s_{it} + \gamma \overline{\ln s_{\ell_{it}}} + \delta \ln s_{it} \overline{\ln s_{\ell_{it}}} + u_{it} \tag{(\star)}$$

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# Comment #1: quantitative effects of ignoring city size

- Estimating (\*) requires computing  $s_{it} = w_{it}/\overline{T}_{\ell_{it}} \rightarrow \text{joint with estimating } \overline{T}_{\ell_{it}}$
- static:  $T_{\ell_{it}} = \bar{A}_{\ell_{it}} L^{\sigma}_{\ell_{it}} \rightarrow$  surprised by small dispersion in  $\overline{T}_{\ell_{it}}$  (cf. Combes et al., 2012a)

– something about relative scale of  $\overline{T}$  vs. s?

- dynamic: bigger city could lead to more interactions (Glaeser, 1999)
  - Table 1, Col (2) estimates (\*) +  $\sigma \ln L_{\ell t} \rightarrow$  effect of size is **OoM smaller** than avg. skill
  - but, estimates are joint: right test would be to specify full model with dynamic size effect, then estimate (\*) +  $\sigma \ln L_{\ell t}$  and see if  $\sigma$  still small
  - size vs. pure composition is important! (see next slide)
- cheap suggestion: start by replicating De la Roca and Puga (2017) specification
  - is their dynamic size effect really just picking up pure composition?

- static: standard, independent of skill composition ightarrow not my focus
- dynamic: hardwired an extreme form of congestion
  - guaranteed to meet, so just want to live near Einstein ightarrow all others bring down the avg.!
  - $-\ \Delta \bar{s}_{\mathsf{Paris}} < 0 \iff \Delta \gamma_{\mathsf{Paris}}(s, \cdot) < 0 \rightarrow \text{vouchers just screw up composition}$
  - but city size may affect probability of meeting anyone  $\rightarrow \mathbb{E}[s_p | \text{meet}]$  vs.  $\mathbb{P}(\text{meet})$
  - cf. Crews (2023): reduce land use regulations in NY and SF
    - NY and SF get bigger and more skilled, agg. growth  $\uparrow$  13bp
    - composition of movers don't change  $\rightarrow$  primary channel is (skill-weighted) size
- could this dampen/eliminate the "equity-efficiency tradeoff"?

I'm not sure allowing for submodularity is where the main value-added lies  $\ldots$ 

- skill sorting + faster wage growth  $\rightarrow$  could we have even found  $g_{12} < 0$ ?

Instead, with great matched employer-employee panel data ...

- disentangle relative importance of size vs. composition (cf. "vibrancy" in Crews, 2023)
- engage with macro-labor literature on sources of wage inequality
  - need heterogeneous learning *ability* in Ben-Porath (1967) model to explain earnings distributions (Huggett, Ventura, and Yaron, 2011) → maybe we actually need *spatially-segmented* learning
  - how does  $(\star)$  do in matching observed life-cycle earnings distributions?
- learning (this paper) vs. job ladders (Lhuillier, 2022)

- a nice + well-executed paper
- well-positioned to teach us more about relative importance of city size vs. composition
- would love to see continued work on the spatial sources of wage inequality

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#### thanks!

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